



General Questions Interviewers are Likely to Ask

- How would you describe yourself as a person?
- Tell me about yourself.
- What are your strengths and weaknesses?
- What personal characteristics are necessary for success in your chosen field?
- What qualifications do you possess for success?
- What motivates you to put forth your greatest effort?
- What are the most important rewards you expect in your career?
- What are your short-term goals? Your long-term goals?
- Why do you think you would like this particular job?
- What do you know about our company?
- What do you think it takes to be successful in company like ours?
- What contribution could you make to this job?
- Do you prefer any specific geographic location? Will you relocate?
- Are you willing to travel?
- What have you learned from some of the jobs you have held?
- Why did you major in _____?
- Do you think your grades are an indication of your academic abilities?
- Your grades haven't been very good. How do I know that you are capable?
- How has your educational experience prepared you for your chosen career?
- In what school activities have you participated?
- How do you spend your spare time? What are your hobbies?
- What percentage of your college expenses did you earn? How?
- Do you plan for continued study? An advanced degree?
- What do you think determines a person's progress in a good company?
- Do you prefer working with others or by yourself?
- Are you primarily interested in making money or do you feel that service to humanity is your prime concern?
- How have you handled a major crisis or problem?
- Can you get recommendations from previous employers?
- What interests you about our product or service?
- What do you know about opportunities in the field in which you are trained?
- Do you have an analytical mind?
- What job in our company do you want to work toward?
- What are the disadvantages of your chosen field?
- What have you done that shows initiative and willingness to work?
- See this pen I'm holding? Sell it to me.
- Pretend I'm your boss and I just told you that the sales presentation you made this afternoon was ineffective. How would you respond?