



Behavioral Based Questions Interviewers are Likely to Ask

1. Describe a situation in which you had to use reference materials to write a research paper. What was the topic? What journals did you read? *Research/Written Communication*
2. Give me a specific example of a time when a co-worker or classmate criticized your work in front of others. How did you respond? How has that event shaped the way you communicate with others? *Oral Communication*
3. Give me a specific example of a time when you sold your supervisor or professor on an idea or concept. How did you proceed? What was the result? *Assertiveness*
4. Describe the system you used for keeping track of multiple projects. How do you track your progress so that you can meet deadlines? How do you stay focused? *Commitment to task*
5. Tell me about a time when you came up with an innovative solution to a challenge your company or class was facing. What was the challenge? What role did others play? *Creativity and Imagination*
6. Describe a specific problem you solved for your employer or professor. How did you approach the problem? What role did others play? What was the outcome? *Decision Making*
7. Describe a time when you got co-workers or classmates who dislike each other to work together. How did you accomplish this? What was the outcome? *Teamwork*
8. Tell me about a time when you failed to meet a deadline. What things did you fail to do? What were the repercussions? What did you learn? *Time Management*
9. Describe a time when you put your needs aside to help a co-worker or classmate understand a task. How did you assist them? What was the result? *Flexibility*
10. Describe two specific goals you set for yourself and how successful you were in meeting them. What factors led to your success in meeting your goals? *Goal Setting*

Gain more insight on answering these questions at KickStart Live!