Curriculum Vita

Wohlgenant, Michael K. William Neal Reynolds Distinguished Professor Emeritus Department of Agricultural & Resource Economics North Carolina State University

Education

- Ph.D., Ag Econ., Univ. of California, Davis, 1978. Dissertation: "An Econometric Analysis of Price Determination: A Study of the California Grape-Wine Industry." (Under direction of Gordon A. King).
- M.S., Ag Econ., Montana State University, 1973. Thesis: "An Evaluation of Selling Alternatives for Montana Pork Producers." (Under direction of R. Clyde Greer).
- B.S., Economics, Montana State University, 1972.

Experience

William Neal Reynolds Distinguished Professor Emeritus, North Carolina State University (NCSU), 2/1/2018

William Neal Reynolds Distinguished Professor, North Carolina State University (NCSU), 1996 to 2018

Professor, NCSU, 1988 to 2018 Associate Professor, NCSU, 1986 to 1988

Associate Professor, Texas A&M University, 1983-86

Assistant Professor, NCSU, 1978-82

Personal Data

Office Address: Department of Agricultural & Resource Economics,

Nelson 4311, North Carolina State University, Raleigh,

North Carolina 27695-8109

Phone Numbers: (919) 515-6090 (work)

(919) 801-4933 (cell)

E-mail: michaelwhlgnnt@gmail.com

Professional Activities

Teaching Experience:

N.C. State University (1978-1982; 1986-2018):

Consumption, Demand, and Market Interdependencies (Ph.D.);

Price Theory (Masters);

Economics of Agriculture (Undergraduate level), Introduction to Agricultural & Resource Economics (Undergraduate level), Economics I (Undergraduate level), Introduction to Agricultural & Resource Economics Honors (Undergraduate);

Intermediate Microeconomics (Undergraduate);

Advanced Price Theory (Ph.D.);

Markets and Trade (Masters);

Intermediate Econometrics (Masters).

Texas A&M University (1983-1985):

Applied Econometrics (Ph.D.);

Applied Consumption and Demand Analysis (Ph.D.);

Agricultural Prices (Undergraduate).

Departmental and University Committees:

Departmental:

Carlson Ph.D. Dissertation Award Committee,

ARE Faculty Post Tenure Review Committee,

Departmental Staffing Committee (2004),

Agricultural and Resource Economics Search Committee (Chair, 1997-98),

Economic Theory Prelim Committee (1992-94, 2000-01, 2007),

Graduate Admissions Committee,

Graduate Curriculum Committee (Chair, 1987-88, 1999-2000, 2004-present),

Agricultural Economics Workshop Chair (selected years, 1982-1994).

College:

Landon Chair Search Committee, College of Management, (2009),

CALS Search Committee for Associate Dean for Research, (2006),

Kenneth R. Keller Award Committee, Agricultural and Life Sciences (1998-2001, 2012, 2015).

GPRA Goal Team, Agricultural and Life Sciences (1997-99),

CALS Search Committee for Head of Department of Agricultural & Resource Economics, (1991),

Agricultural and Life Sciences Research Advisory Committee (1992-94),

Agriculture and Life Sciences Teaching Effectiveness Committee, (1991)

Departmental Seminars:

- "Taxing Alcoholic Beverages," UC-Davis, 2016;
- "Demand for Wine, Beer, and Spirits: Accounting for On-Premise Consumption," NCSU, 2012;
- "Rational Addiction and U.S. Demand for Table Wine," Monash University, Melbourne, 2009, 2011;
- "Modeling Impacts of Market Regulations: The Case of the North Carolina Swine Industry," University of Western Australia, Perth, 2005;
- "Determinants of Marketing Margins for Food," The Hebrew University of Jerusalem at Rehovot (Israel), 2003, NCSU, 2001;
- "Sugar International Trade Policy," NCSU, 1999;
- "Product Heterogeneity and the Relationship Between Retail and Farm Prices: Econometric Implications," NCSU, INRI (France), 1998;
- "Marketing Margins: Empirical Analysis," NCSU, 1997;
- "The Nature of the Research-Induced Supply Shift," NCSU, Australia, 1996;
- "A Philosophy of Research, Views on the Evolution of Agricultural Economics, and the Responsibilities of Being Editor of the *AJAE*," Kansas State University, 1995;
- "Retail to Farm Price Linkages for Food Commodities: Some Additional Findings." Iowa State University, Texas A & M University, USDA ERS, 1995;
- "Recent Developments in Research on Retail to Farm Demand Linkages for Agricultural Commodities," USDA ERS, Purdue University, 1994;
- "Economic Factors Affecting Allocation of Apples Between Fresh and Processing Use," NCSU, 1993;
- "Development and Measurement of Farm-to-Retail Price Linkage for Evaluating Dairy Advertising Effectiveness," NCSU, 1992;
- "Distribution of Gains from Research and Promotion in Multi-Stage Production Systems: The Case of the U.S. Beef and Pork Industries," The Ohio State University, NCSU, 1991;
- "Cross Sectional Estimation of U.S. Demand for Christmas Trees," NCSU, 1991;
- "Effects of Measurement Errors in Disappearance Data on Estimated Demand Elasticities for Meats," NCSU, 1990;
- "Markup Pricing, Input Substitution, and Demand for Farm Output," University of New England, Australia, 1990;

- "Estimating Interrelated Demands for Meats Using New Measures for Ground and Table Cut Beef," NCSU, 1989;
- "A Dynamic Model of Christmas Tree Prices," NCSU, 1988;
- "Ex-Ante Evaluation of the Economic Impact of Agricultural Biotechnology: The Case of Porcine Somatotropin," NCSU, 1988;
- "Retail-to-Farm Linkage of a Complete Demand System of Food Commodities," NCSU, University of California at Berkeley, University of Wisconsin, University of California at Davis, 1987-88;
- "Effects of the Changing Composition of Beef Consumption on the Elasticities for Beef and Poultry," NCSU, 1986;
- "Globally Flexible Functional Forms and U.S. Demand for Meats," NCSU, 1986;
- "Impact of an Export Subsidy on the Domestic Cotton Industry," Texas A&M University, 1985:
- "Relationships Between Income and Demand Elasticities for Food," Texas A&M University, 1983;
- "Effects of an Increase in the Federal Excise Tax on Cigarettes," NCSU, 1982;
- "The Retail-Farm Price Ratio in a Competitive Industry with Several Marketing Inputs," NCSU, 1982;
- "Monthly Changes in the Farm-Retail Price Spread of Beef," NCSU, 1980;
- "Optimal Feeding Strategies for North Carolina Turkey Growers," NCSU, 1980.

Referee for:

American Journal of Agricultural Economics, Australian Journal of Agricultural and Resource Economics, Canadian Journal of Agricultural Economics, Journal of Agribusiness, Journal of Business, Southern Journal of Agricultural Economics, Western Journal of Agricultural Economics (Journal of Agricultural & Resource Economics), North Central Journal of Agricultural Economics, Journal of Econometrics, Journal of Business and Economics Statistics, Agribusiness, Journal of Consumer Affairs, Review of Marketing and Agricultural Economics, Journal of Agricultural Economics Research, National Science Foundation, United States - Israel Bi-national Agricultural and Development Fund (BARD), National Research Initiative (NRI) Competitive Grants Program, Australasian Agribusiness Review, Journal of Agricultural and Applied Economics, Journal of Agricultural Economics, The Review of Economics and Statistics, Journal of Agricultural & Food Industrial Organization, Review of Industrial Organization, USDA, Economic Research Service (Technical Bulletin Series), Southern Economic Journal, Journal of Agricultural Science and Technology, Review of Agricultural Economics, Review of Industrial Organization, Health Economics Review, Applied Economic Perspectives and Policy, Journal of Agricultural Economics, Economic Inquiry.

Other Professional Activities:

Panel Member, Council on Food, Agricultural and Resource Economics (C-FARE) Review Committee of National Agricultural Statistics Service (NASS) Program on Agricultural Prices, 2008-2009;

Panel Member, National Academy of Sciences Review Committee of USDA's Agricultural Resource Management Survey (ARMS), 2006-2007;

Associate Editor, Journal of Agricultural and Resource Economics, 2006-2009;

Committee member of AAEA Fellows Selection Committee, 2003-2005;

CSREES Review Team, Department of Agricultural Economics, Kansas State University, 2004;

Committee member of AAEA Awards Committee, Publication of Enduring Quality, 1986-89, 2002-2004, 2011, chair 2012;

Executive Committee Member, Association of Christian Economists, 2003-2004, Vice-President, 2005-2006:

Associate Editor, Australian Journal of Agricultural and Resource Economics, 2004-2007;

External Reviewer, U.S. GAO's Evaluation of Possible Changes in U.S. Sugar Policy, 2000;

Peer Review Committee Member, USDA, Grain Inspection, Packers and Stockyards Administration (GIPSA), 1999;

Editorial Consultant for the United States, <u>European Review of Agricultural Economics</u>, 1997-1999:

Member, Research Network Advisory Board, 1997-present;

U.S. BARD Review Panel Chairman, Agricultural Economics, 1996-97, 2001-2003;

Member, N.C. Blue Ribbon Commission on Agricultural Waste, 1995-96;

Editor, American Journal of Agricultural Economics, 1994-1997 (vol. 77-79);

External Reviewer, International Food Policy Research Institute (IFPRI), Washington, D.C., 1995;

Associate Editor, American Journal of Agricultural Economics, 1991-94;

Committee member of Southern Regional Committee on U.S. Food Demand and Consumption Behavior, 1981-2002; secretary-treasurer, 1984-85; chairman, 1988-89;

Committee member of AAEA Awards Committee, Quality of Research Discovery, 1985-86; Committee member of SAEA Awards Committee, Distinguished Professional Contribution in Teaching, 1988;

Memberships:

Honor Societies:

Phi Kappa Phi, Gamma Sigma Delta.

Professional Societies:

Agricultural and Applied Economics Association, Southern Agricultural Economics Association, Western Agricultural Economics Association.

Graduate Students Supervised:

Hahn, William F., M.S., NCSU, 1980,

Demousis, Michael P., Ph.D., NCSU, 1981,

Cox, Thomas L., Ph.D., Texas A&M University, 1984,

Mullen, John D., Ph.D., Texas A&M University, 1985,

Hopkins, Jane C., Ph.D., Texas A&M University, 1987,

Jajri, Idris, Ph.D., NCSU, 1987,

Brainich, Eric, M.S., NCSU, 1988,

Goodwin, Barry, Ph.D., NCSU, 1988,

Frazao, Elizabeth, Ph.D., NCSU, 1989.

Lewandrowski, Jan, Ph.D., NCSU, 1989.

Brester, Gary, Ph.D., NCSU, 1990.

Shui, Shangnan, Ph.D., NCSU, 1991.

Davis, George, Ph.D., NCSU, 1991

Domdom, Aleta, Ph.D., NCSU, 1991

Hossain, MB, Ph.D., NCSU, 1993

Clary, Cynda, Ph.D., NCSU, 1993

Brown, Greg, Ph.D., NCSU, 1994

Abdelmagid, Banaga, Ph.D., NCSU, 1995

Muth, Mary, Ph.D., NCSU, 1997

Marsoem, Bambang, Ph.D., NCSU, 2000

Jiang, Jian, Ph.D., NCSU, 2001

Busherhi, Mahmoud, Ph.D., NCSU, 2001

Mensah, Clifford, Ph.D., NCSU, 2005

Zhen, Chen, Ph.D., NCSU, 2006

Boonsaeng, Tullaya, Ph.D., NCSU, 2006

Carpio, Carlos, Ph.D., NCSU, 2006

Gulseven, Osman, Ph.D., NCSU, 2008

Jin, Lu, M.S., NCSU, 2010

Zhen, Zhangxin, M.S., NCSU, 2010

Choi, Hee Jung, Ph.D., NCSU, 2011

> Kocksal, Aycan, Ph.D., NCSU, 2012 Niu, Luyuan, Ph.D., NCSU, 2013 Heo, Jeonghoi, Ph.D., NCSU, 2015 Clay, Marie, Ph.D., NCSU, 2015

Consulting Experience:

American Grape Growers Alliance, Wine Anti-dumping Case, 1984-85.

International Minerals and Chemical Corporation (Pitman-Moore, Inc.), Impact of Porcine Somatotropin, 1986-91.

Sigma One Corporation, Banana Research, 1988.

Gulf and S. Atlantic Fisheries Foundation, Fisheries Allocation, 1988.

Brian Leighton Law Firm, Expert Witness, California Almond Hearing, 1994.

Benjamin F. Yale & Associates, Co., L.P.A., Critique of National Dairy Board Report to Congress, 1997.

Food & Agricultural Organization of the United Nations, Impact of Deregulation of World Sugar Market, 1998.

Olsson, Frank, and Weeda, P.C., Expert Witness International Trade Commission, Anti-Dumping Investigation of Live Cattle from Canada, 1999.

Benjamin F. Yale & Associates, Co., L.P.A., Expert Witness Testimony, Federal Milk Class III Rule Making Hearing, 2000.

Research Triangle Institute, Economic Evaluation of Cotton Check-off Program, 2001.

Research Triangle Institute, Economic Evaluation of HAACP Regulations, 2000-2001.

Analysis Group, Inc., Economic Evaluation of Indirect Vitamins on Livestock Industries, 2003-2004.

Food & Agricultural Organization of the United Nations, Sugar Consultation on Research on World Sugar Market, 2004.

Research Triangle Institute, Economic and Econometric Analysis of the Competitiveness of the U.S. Livestock Industry, 2004-present.

Research Triangle Institute, Economic Evaluation of Pork Check-off Program, 2006.

Research Triangle Institute, Economic Effects of Oversized Drinks on Obesity, 2008-2010.

Analysis Group, Inc., Economic Impact of Hurricane Katrina on Tyson Foods, Inc., 2009-2010.

Brian Leighton Law Firm, Expert Report, California Table Grape Promotion Hearing, 2012. Barsamian & Moody Law Firm, Mediation Hearing Between Gerawan Farming and UFW, 2013.

Analysis Group, Inc., Pass-Through of Philadelphia Sugar-Sweetened Soda Tax, 2016.

Analysis Group, Inc., West Liberty Foods v. Blue Apron on Violation of Purchase Requirement Arbitration, 2019.

Overseas Experience:

Australia, research collaboration, Orange, Sydney, Candberra, Melbourne, Australia, 1987.

United Kingdom, consulting and research collaboration, Milton Keynes, England, 1988.

Australia, visiting professor, University of New England, Armidale, Australia, 1990.

Australia, research conference presentation, Melbourne, Australia, 1996, 2004.

Australia, adjunct professor, Monash University, Clayton, Australia, 2011-2014.

Italy, consulting and research collaboration, Food and Agriculture Organization, Rome, Italy, 1998, 1999, 2004.

France, research conference presentation, Toulouse, France, 1998.

Africa, consulting and presentation of research, Swaziland, Africa, 1999.

Cuba, presentation of paper, Havana, Cuba, 1999.

Guyana, consulting, Georgetown, Guyana, 2000.

Israel, visiting scholar, Rehovot, Israel, 2003.

Australia, Henry Schapper Fellowship, Unversity of Western Australia, Perth, 2005.

Italy, research conference presentation, University of Bologna, Bologna, Italy, 2006.

Kuwait, research collaboration, Kuwait City, 2008.

Australia, Visiting Scholar, Monash University, Clayton Campus, 2009, 2011.

Australia, Adjunct Professor, Monash University, Clayton Campus, 2012-2016.

Honors and Awards

- Honorable Mention, Outstanding M.S. thesis award, American Agricultural Economics Association, 1974.
- Graduate Teaching Award, Agricultural Economics Graduate Student Association, Texas A&M University, 1984-85.
- Outstanding Journal Article Award ("Competitive Storage, Rational Expectations, and Short-Run Food Price Determination," November 1985), American Agricultural Economics Association, Reno, 1986
- Outstanding Research Paper Award ("Effect of Deregulation on Export-Grain Rail Rates in Subregions of the Plains and Corn Belt," with S. Fuller, J. MacDonald, and D. Bessler, 1987), Agricultural Chapter of the Transportation Research Forum, 1987.
- Best Journal Article Award ("The Impact of Multi-Stage Research on Australian Woolgrowers," with J. Alston and J. Mullen, 1989), Australian Agricultural Economics Society, Brisbane, 1990.

- Best Journal Article Award ("Policy Implications of Textile Trade Management and the U.S. Cotton Industry," with J. Beghin and S. Shui, 1993), Northeastern Agricultural and Resource Economics Association, Newark, Delaware, 1994.
- Who's Who in Finance and Industry, 1991, 1993.
- I.W. Arthur Memorial Lecture, Iowa State University, March 23, 1995.
- Named William Neal Reynolds Distinguished Professor, Agricultural and Resource Economics, NCSU, 1996.
- Publication of Enduring Quality Award ("Demand for Farm Output in a Complete System of Demand Functions," <u>American Journal of Agricultural Economics</u> May 1989), American Agricultural Economics Association, Chicago, 2001.
- Named Distinguished Fellow, American Agricultural Economics Association, Chicago, 2001.
- Poster Presentation Award, Second Place ("Factors Affecting Plant Exit from the U.S. Meat Slaughter, Poultry Slaughter, and Processing Industries: Comparisons Across Industries," with M. Muth, S. Karns, and D. Anderson), American Agricultural Economics Association, Long Beach, CA, 2002.
- Extension Communication Award, ("Producing and Marketing Strawberries to Direct Markets," with C.D. Safley, E.B. Poling, O.Sydorovych, and R.R. Williams), The American Society for Horticultural Science, February, 2005.
- Academic Affiliate, Analysis Group, Inc., Boston, MA, 2007-present.
- Dissertation Chair of Carlos Carpio, Graduate School Dissertation Award, College of Humanities and Social Sciences, N.C. State University, 2007.
- Outstanding Economics Paper in the areas of Food Safety and Human Nutrition, 2011 ("Habit Formation and Demand for Sugar-Sweetened Beverages," with C. Zhen, S. Karns, and P. Kaufman), The Food and Safety Section of the AAEA, 2012.
- Dissertation Chair of Luyuan Niu, Carlson Ph.D. Dissertation Award, Department of Agricultural and Resource Economics, N.C. State University, 2014.
- Outstanding Ph.D. Alumnus, UC Davis ARE Ph.D. Program, 2016.

Signatory of Amicus Briefs

- Signatory of Amicus Brief of Antitrust Economists in People of the State of NY v. Astavis plc and Forest Labatories, LLC (14-1624).
- Signatory of Amicus Brief of Antitrust Economists in Mylan Pharmaceuticals v. Warner Chilcott Public Limited Company; Warner Chilcott Company, LLC; Warner Chilcott US, LLC; Mayne Pharma Group Limited; Mayne Pharma International Party Pty. (15-2236).
- Signatory of Amicus Brief of Antitrust Economists in Re: Effexor Xr Antitrust Litigation of Appeal from the United States District Court for the District of New Jersey; Edward Hassi O'Melveney & Myers LLP. (Appeal Nos. 15-1184, 15-1185, 15-1186, 15-1187, 15-1274, 15-1323 & 15-1342 (Consolidated)).
- Signatory of Amicus Brief of Antitrust Economists in Re: Wellbutrin XL, Aetna Health of California, Inc., et al. v. SmithKline Beecham Corporation, et al., Antitrust Litigation of Appeal from the United States District Court for the District of Pennsylvania; Mather, Breedlove, and Hamilton, LLP. (Appeal Nos.15-3559 & 15-3681).

Grants and Contracts

- "Impact of Export Subsidies for Cotton on the Domestic Cotton Industry," Texas Ag Experiment Station Program Development Grant, 1983-84, \$27,000.
- "Development of a Conceptual and Empirical Framework on the Retail-to-Farm Linkage of a Complete Demand System of Food Commodities," USDA, NED Cooperative Agreement, 1985-87, \$30,000.
- "Development of a Conceptual and Empirical Framework for the Retail-to Farm Linkage in a Complete Demand System of Food Commodities," USDA, ERS, CED Cooperative Agreement, 1987-91, \$20,000.
- "Factors Affecting the Size of the North Carolina Grape Industry," N. C. Grape Council, 1988-89, \$4,000.
- "Retail Price Projections for Selected WIC Foods," N.C. Dept. of Environment, Health and Natural Resources, 1991 (with G. Benson and K. Zering), \$10,000.
- "Development and Measurement of Farm-to-Retail Price Linkages for Evaluating Dairy

- Advertising Effectiveness," USDA, ERS, CED Cooperative Agreement, 1991-92, \$20,000.
- "Retail-to-Farm Price Linkage: Estimation of Effects of Input Costs on Retail and Farm Prices," USDA, ERS, CED Cooperative Agreement, 1991-95, \$30,000.
- "Editorship of American Journal of Agricultural Economics," American Agricultural Economics Association, 1994-97, \$129,715.
- "Measurement of Dairy Advertising Effectiveness on Producer Prices, Sales and Revenues," USDA, ERS, CED Cooperative Agreement, 1993-94, \$17,000.
- "A Proposal to Meet the National Need for Scientists Trained in Forest Products Marketing and Management," USDA, 1995-97 (with Barry Goodwin), \$54,000.
- Identifying Important Factors that Influence Consumer Purchases of Nursery Products, AMS, 1996-97 (with Charles Safley), \$25,000.
- "Analysis of the Economic Importance of Changes in Soybean Use," Soy/Swine Nutrition Program, Univ. of Illinois, 1998-2002 (with Nick Piggott and Kelly Zering), \$94,431.
- "Identifying Important Factors That Influence Consumer Purchases of Muscadine Grape Products," NCDA, 2001-2002 (with Charles Safley), \$25,000.
- "Full Economic Feasibility Assessment of the Smithfield Foods Agreement," RTI Center for Economics Research, 2001-2003 (with Michele Marra, Dan Phaneuf, Kelly Zering, Ada Wossink, and Tom Vukina), \$540,739.
- "Impacts of Shifts in Food Demand on the Farm Sector," USDA, ERS Cooperative Agreement, 2002-2004, \$25,000.
- "Livestock and Meat Marketing Study: Swine," RTI International and U.S.D.A., Grain Inspection Packers and Stockyards Administration (GIPSA), 2004-2006 (with Tom Vukina, and Nick Piggott), \$465,000.
- "Key Factors Influencing Current and Anticipated Consumer Purchases of Nursery Products and Landscape Services," USDA Agricultural Marketing Grant, 2007-2010, (with Charles Safley, NCSU, and N.C. Dept of Agriculture and Consumer Services), \$61,400.

- "Differences in Effects of Package Size on Over-Consumption of Unhealthy Foods Across Household Income Levels," USDA FANRP, 2007-2010 (with Chen Zhen, RTI International, and Xiayong Zheng, NCSU), \$250,000.
- "Improved Grape And Wine Quality In A Challenging Environment: An Eastern US Model For Sustainability And Economic Vitality," USDA, 2010-2014 (with Charles Safley, NCSU), \$45,000.

Unpublished Manuscripts/Working Papers:

- BuShehri, Mahmoud A.M., and Michael K. Wohlgenant. "Estimation of Flexibilities in Multistage Inverse Demand Systems," Kuwait Institute Scientific Research and North Carolina State University.
- Wohlgenant, Michael K. "Understanding Causes of Higher Farm-to-Retail Price Spreads for Food," North Carolina State University.
- Zhen, Chen, and Michael K. Wohlgenant. "Long-run Effects from Consumer Reaction to the Spread of Foodborne Pathogens: the Case of E. Coli Contamination of Beef at Jack in the Box Restaurants," North Carolina State University.
- Wohlgenant, M.K., and X. Zhao. "Simple Formulas for Economic Surplus Calculations." North Carolina State University and Monash University.
- M.K. Wohlgenant, A.J. Reed, and J.W. Levedahl. "Welfare Effects of the Food Stamp Program," North Carolina State University and USDA Economic Research Service.
- Wohlgenant, Michael K. "Accounting for On-Premise Consumption of Alcoholic Beverages with Application to Taxing Alcohol," North Carolina State University.
- Koksal, Aycan, Atsushi Inoue, and Michael Wohlgenant. "Rational Addiction and Censoring," Cleveland State University, Vanderbilt University, and North Carolina State University.
- Niu, Luyuann, and Michael Wohlgenant. "Efficient Estimation of System of Demand

Functions with Pseudo-Panel Data: Application to Demand for Fruits and Vegetables," North Carolina State University.

- Heo, Jeonghoi, and Michael K. Wohlgenant. "Demand for Wine from Survey Data: Comparison Between Continuous and Count Data Models, North Carolina State University.
- Heo, Jeonghoi, and Michael K. Wohlgenant. "Demand for Winery Tourism," North Carolina State University.

Publications

Journal Articles:

- Wohlgenant, Michael K. "The Intertemporal State Adjustment Model," <u>Theoretical Economics Letters</u>, 2017, 7:582-588.
- Gulseven, Osman, and Michael Wohlgenant. "What are the Factors Affecting Consumer's Milk Choices?" Agricultural Economics—Czech, 2017, 63:271-282.
- Koksal, A., and Michael Wohlgenant. "Pseudo Panel Data Estimation Technique and Rational Addiction Model: An Analysis of Cigarette, Alcohol and Coffee Demands," Agricultural Economics, 2016, 47:375-386.
- Koksal, A., and Michael Wohlgenant. "How do Smoking Bans in Restaurants affect Restaurant and at Home Alcohol Consumption? <u>Empirical Economics</u>, 2016, 50:1193-1213.
- Wohlgenant, Michael K. "Market Middlemen and Determinants of the Price Spread Under Competition," <u>Theoretical Economics Letters</u>, 2014, 4:834-838.
- P. Srtivastava, K. McLaren, M. Wohlgenant, and X. Zhao. "A Disaggregated Econometric Estimation of Consumer Demand Response by Alcoholic Beverage Types," <u>Australian</u> Journal of Agricultural and Resource Economics, 2014, 59:1-21.
- Gulseven, Osman, and Michael Wohlgenant. "A Quality-Based Approach to Estimating Quantitative Elasticities for Differentiated Products: An Application to Retail Milk Demand," <u>Quality and Quantity</u>, 2015, 49:2077-2096.

- Gulseven, Osman, and Michael Wohlgenant. "Demand for Nutritional and Functional Enhancements in Specialty Milk Products," Appetite, 2014, 81:284-294.
- Wohlgenant, Michael K. "Competition in the U.S. Meat Industry," <u>Annual Review of</u> Resource Economics. 2013, 5:1-12.
- Choi, Hee-Jung, Michael K. Wohlgenant, and Xiaoyong Zheng. "Household Level Welfare Effects of Organic Milk Introduction," <u>American Journal of Agricultural Economics</u>. 2013, 45(4): 1009-1028.
- Jin, Lu, Michael K. Wohlgenant, and Charles D. Safley, "Impact of Income and Different Generation Cohorts on Nursery Products and Landscape Project Spending,"

 <u>Journal of Agricultural and Applied Economics</u>. 2013, 45(1): 1-13.
- Wohlgenant, M.K. "The Multivariate Rational Addiction Model," <u>Theoretical Economics Letters</u>. 2012, 2: 459-464.
- Wohlgenant, M.K. "Input Complementarity Implies Output Elasticities Larger than One: Implications for Cost Pass-Through," <u>Theoretical Economics Letters</u>. 2012, 2: 50-53, Doi:10.4236/tel.2012.21009.
- BuSherhri, Mahmoud A.M., and Michael K. Wohlgenant. 2011. "Measuring the Welfare Effects of Reducing a Subsidy on A Commodity using Micro-Models: An Application to Kuwait's Residential Demand for Electricity." <u>Energy Economics</u>, 2012,34: 419-425.
- Zhen, Chen, Michael K. Wohlgenant, Shawn Karns, and Philip Kaufman. "Habit Formation and Demand for Sugar-Sweetened Beverages," <u>American Journal of Agricultural Economics</u>, 2011, 93(1): 175-193.
- Carpio, Carlos, and Michael K. Wohlgenant. "A General Two-Constraint Model of Consumer Demand, "European Review of Agricultural Economics, 2010, 37(4): 433-452.
- Wohlgenant, Michael K. "Modeling the Effects of Restricting Packer-Owned Livestock in the U.S. Swine Industry," <u>American Journal of Agricultural Economics</u>, 2010, 92(2): 654-666.
- Mensah, Clifford C., and Michel K. Wohlgenant. "A Market Impact Analysis of Soybean Technology Adoption," <u>Research in Business and Economics Journal</u>, 2009.

- Boonsaeng, Tullaya, and Michael K. Wohlgenant. "A Dynamic Approach to Estimating and Testing Separability in U.S. Demand for Imported and Domestic Meats," Canadian Journal of Agricultural Economics, 2009, 57(1): 139-157.
- Carpio, Carlos, Michael K. Wohlgenant, and Charles Safley. "Relative Importance of Factors Affecting Customers' Decisions to Buy Pick-Your-Own Versus Pre-Harvested Fruit at North Carolina Farms," <u>Journal of Agricultural and Applied Economics</u>, 2008, 40(3): 983-997.
- Carpio, Carlos, Michael K. Wohlgenant, and Tullaya Boonsaeng. "Demand for Agritourism in the United States," <u>Journal of Agricultural & Resource Economics</u>. 2008, 33(2): 254-269.
- Carpio, C.E., M.K. Wohlgenant, and C.D. Safley. "A Structural Econometric Model of Joint Consumption of Goods and Recreational Time: An Application to Pick-Your-Own Fruit," <u>American Journal of Agricultural Economics</u>. 2008, 90(3): 644-657.
- Muth, Mary K., Michael K. Wohlgenant, and Shawn A. Karns. "Did the Pathogen Reduction and Hazard Analysis and Critical Control Points Regulation Cause Slaughter Plants to Exit?," <u>Review of Agricultural Economics</u>, 2007, 29(Fall): 596-611.
- Zhen, Chen, and Michael K. Wohlgenant. "Meat Demand Under Rational Habit Persistence," <u>Canadian Journal of Agricultural Economics</u>, 2006, 54(4): 477-495.
- Wohlgenant, Michael K. "Retail-to-Farm Transmission of Generic Advertising Effects," Choices, 2006, 21(2): 67-71.
- Murphy, E., B. Norwood, and M.K. Wohlgenant. "Do Economic Restrictions Improve Forecasts?", <u>Journal of Agricultural and Applied Economics</u>, 2004, 36(3): 549-558.
- Safley, Charles D., E. Barclay Poling, Michael K. Wohlgenant, Olga Sydorovych, and Ross F. Williams. "Producing and Marketing Strawberries for Direct Market Operations," <u>HortTechnology</u>, 2004, 14(1): 124-135.
- Wohlgenant, M.K., and N.E. Piggott. "Distribution of Gains from Market Research and Promotion in the Presence of Market Power," <u>Agribusiness: An International Journal</u>, 2003, 19(3): 301-314.

- Muth, M.K., M.K. Wohlgenant, S.A. Karns, and D.W. Anderson. "Explaining Plant Exit in the U.S. Meat and Poultry Industries," <u>Journal of Agricultural & Food Industrial Organization</u>, 2003, 1(1): 1-21.
- Piggott, Nicholas E., and Michael K. Wohlgenant. "Price Elasticities, Joint Products, and International Trade," <u>Australian Journal of Agricultural and Resource</u> Economics, 2002, 46(4): 487-500.
- Muth, M., S. Kams, M. Wohlgenant, and D. Anderson. "Exit of Meat Slaughter Plants During Implementation of the PR/HACCP Regulations," <u>Journal of Agricultural</u> and Resource Economics, 2002, 27(1): 187-203.
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- Koksal, Aycan and Michael Wohlgenant. "Interdependence of Alcohol and Tobacco Consumption: A Natural Experiment Approach," presented at Annual Meeting of the Agricultural and Applied Economics Association, Washington, D.C., August 2013.
- Koksal, Aycan and Michael Wohlgenant. "Pseudo Panel Data Estimation Technique and Rational Addiction Model: An Analysis of Tobacco, Alcohol, and Coffee Demands," presented at Annual Meeting of the Agricultural and Applied Economics Association, Washington, D.C., August 2013.
- Niu, Luyuan, and Michael K. Wohlgenant. "Subsidizing Fruits and Vegetables by Income Group: A Two-Stage Budgeting Approach," presented at Annual Meeting of the Agricultural and Applied Economics Association, Washington, D.C., August 2013.
- Choi, Hee Jung, and Michael K. Wohlgenant. "Demand Analysis of Fluid Milk with Different Attributes," presented at the Annual Meeting of the Agricultural and Applied Economics Assocation, Seattle, WA, August 2012.
- Niu, Luyuan, and Michael K. Wohlgenant. "Is there a Discrepancy in Consumption Patterns between Low-income Households and High-income households? A Censored Demand System Analysis using Micro Data," presented at Annual Meeting of the Agricultural and Applied Economics Association, Seattle, WA, August 2012.
- Wohlgenant, M. "Rational Addiction in US Demand for Table Wine," Econometric Society Australasian Meeting Proceedings abstract, Adelaide, South Australia, Australia, July, 2011.
- Koksal, Aycan, and Michael K. Wohlgenant. "Rationally Addicted to Cigarettes, Alcohol, and Coffee? A Pseudo Panel Approach," presented at the Annual Meeting of the Agricultural and Applied Economics Assocation, Pittsburgh, PA, July 2011.

- Choi, Hee Jung, and Michael K. Wohlgenant. "Household Level Welfare Effect of Organic Milk Introduction," presented at the Annual Meeting of the Agricultural and Applied Economics Assocation, Pittsburgh, PA, July 2011.
- Koksal, Aycan, and Michael K. Wohlgenant. "How do Smoking Bans in Bars/Restaurants Affect Alcohol Consumption?," poster presented at the Annual Meeting of the Agricultural and Applied Economics Assocation, Pittsburgh,PA, July 2011.
- Choi, Hee Jung, and Michael K. Wohlgenant. "The Welfare Effect of Organic Milk," presented at the Annual Meeting of the Agricultural and Applied Economics Assocation, Denver, Colorado, July 2010.
- Koksal, Aycan, and Michael K. Wohlgenant. "The Interaction between Alcohol and Cigarette Consumption," poster presented at the Annual Meeting of the Agricultural and Applied Economics Assocation, Denver, Colorado, July 2010.
- Gulseven, Osman, and Michael Wohlgenant. "A Hedonic Approach to Estimation of Demand for Differentiated Goods," presented at Agricultural Economics Society Annual Conference," Edinburgh, Scotland, March 2010.
- Zhen, Chen, and Michael K. Wohlgenant. "Long-run Effects from Consumer Reaction to the Spread of Foodborne Pathogens: the Case of E. Coli Contamination of Beef at Jack in the Box Restaurants," presented at International Agricultural Association Meeting, Bejing, China, August 2009.
- Wohlgenant, Michael K. "Ethical Dimensions of Unintended Consequences of Agricultural and Environmental Policies," symposium presentation at the Annual Meetings of the American Agricultural Economics Association, Milwaukee, WI, July 2009.
- Zheng, X., C. Zhen, and M. Wohlgenant. "Effects of Container Size on Overconsumption of Carbonated Soft Drinks," paper presented at the Annual Meeting of the American Agricultural Economics Association, Orlando, Florida, July 2008.
- Wohlgenant, M.K., C. Zhen, N. Piggott, and R. Beach. "Returns to Pork Producers from Marketing and Production Research," presented at NEC-63 Commodity and Promotion Research Committee Meetings, Hilton Head, South Carolina, March 2008.
- Wohlgenant, M.K. "Modeling the Effects of Restricting Livestock Marketing Methods in the U.S. Swine Industry," symposium presentation at the Annual Meeting of the

American Agricultural Economics Association, Portland, OR, July 2007.

- Piggott, N., Z. Chen, R. Beach, and M. Wohlgenant. "The Impact of Pork Advertising on U.S. Meat Demand in the Presence of Competing Beef Advertising and Food Safety Events," paper presented at the Annual Meeting of the American Agricultural Economics Association, Portland, Oregon, July 2007.
- Carpio, C.E., and M.K. Wohlgenant. "A Structural Econometric Model of Consumer Behavior at Farmers' Pick-Your-Own Fruit Operations," paper presented at the Annual Meeting of the American Agricultural Economics Association, Long Beach, CA, July 2006.
- Chen, Zhen, and Michael K. Wohlgenant. "Food Safety and Time Non-Separable Preferences in U.S. Meat Consumption," paper presented at the Annual Meeting of the American Agricultural Economics Assocation, Long Beach, CA, July 2006.
- Boonsaeng, Tullaya, and Michael K. Wohlgenant. "The Demand for Livestock by the U.S. Meat Processing Industry," paper presented at the Annual Meeting of the American Agricultural Economics Association, Long Beach, CA, July 2006.
- Boonsaeng, Tullaya, and Michael Wohlgenant. "Testing Separability between Import and Domestic Commodities: Application to U.S. Meat Demand in a Dynamic Model," paper presented at the Annual Meeting of the Southern Agricultural Economics Association, February 2006.
- Carlos, Carlos, and Michael Wohlgenant. "Demand for Agritourism in the United States," paper presented at the Annual Meeting of the Southern Agricultural Economics Association, February 2006.
- Zhen, Chen, and Michael K. Wohlgenant. "Meat Demand under Rational Habit Persistence," paper presented at the AAEA annual meeting, Providence, Rhode Island, July 24-27, 2005.
- Carpio, C.E., C.D. Safley, M.K. Wohlgenant, and R. Williams. "Identifying Factors Affecting Consumer Purchases at Direct Market Operations," poster presented at the AAEA annual meeting, Providence, Rhode Island, July 24-27, 2005.
- Carpio, C.E., M.K. Wohlgenant, and C.D. Safley. "Demand for Pick-Your-Own and Pre-Picked Strawberries in Direct Market Operations in North Carolina," paper presented at the Annual Meeting of the Southern Agricultural Economics Association, Tulsa, Oklahoma, February, 2004.

- Wohlgenant, M.K., and N.E. Piggott, "Modeling the Effects of Quality Changes in Soybean Oil," paper presented at the Annual Meeting of the Australian Agricultural and Resource Economics Society, Melbourne, February, 2004.
- Wohlgenant, M.K. "Limits of Measurement in the Social Sciences: Discussion," paper presented at the Allied Social Science Annual Meeting, San Diego, CA, January 2004.
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- Muth, M.K., M.K. Wohlgenant, S.A. Karns, and D.W. Anderson. "Factors Affecting Plant Exit from the U.S. Meat Slaughter, Poultry Slaughter, and Processing Industries: Comparisons across Industries," poster presented at the Annual Meeting of the American Agricultural Economics Association, Long Beach, CA, July, 2002.
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- Jiang, Jian, Nicholas E. Piggott, and Michael K. Wohlgenant. "The Impact of China's Expanding Market on the U.S. Soybean Industry." paper presented at the Global Agricultural Trade in the New Millennium Conference, New Orleans, May 2000.
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