

Agricultural Business Management (ABM) / Northwestern Mutual Internship

The College Financial Representative Program allows majors in Agricultural Business Management (ABM) at NC State to test drive a career in business with Northwestern Mutual. During this paid internship in Raleigh, North Carolina, you will work with and learn from successful leaders in our company. Among the internship duties, you will help clients find creative solutions for reaching their financial goals. Students interested in financial management, sales, and entrepreneurship are well suited for this internship.

College Financial Representatives in the ABM/Northwestern Mutual Internship Program will **qualify for 3 units of college credit** provided they successfully complete the 12-week internship and the application process with the ARE Undergraduate Coordinator Office.

By joining our team, you'll have access to:

- A comprehensive training program to help you get started.
- Mentorship and professional development training on a weekly basis.
- A culture that promotes diversity, teamwork, work/life balance, recognition, and rewards.
- Exceptional income potential, as your hard work will directly relate to your results, in addition to weekly development stipends.
- The opportunity to pursue leadership roles.

Takeaways from Internship

- Real life experiences to build a foundation in finance, investments, insurance, and sales.
- Networking/prospecting skills.
- North Carolina certification in Life/Health & Accidental Insurance.
- Business and professional development.
- Time management.
- Hands on experience in a Fortune 100 company.

HOW TO APPLY

If you are interested in applying for the Northwestern Mutual Internship Program, please send your resume to Megan Mansfield at megan.mansfield@nm.com.

PROCEDURE FOR RECEIVING NC STATE COLLEGE CREDIT

Students should contact Dr. John S. Russ, ARE Undergraduate Coordinator, if they are offered an internship by Northwestern Mutual. He can be reached at russ@ncsu.edu. Dr. Russ will advise students on the process for obtaining ARE 492 internship credit that could count toward their degree. Students are required to complete the ARE 492 process before the internship begins if they desire college credit.