

AgCarolina Farm Credit Summer Internship Program

The AgCarolina Farm Credit Summer Internship Program allows majors in Agricultural Business Management (ABM) at NC State to spend their summer working with our leading agricultural lenders. AgCarolina Farm Credit interns will work alongside loan officers to advance skills in finance, sales, marketing, and customer service. Interns will be able to apply business skills in a real world environment, expand their network of professional contacts, and gain valuable experience with an industry leader. Interns in the AgCarolina Farm Credit Summer Internship Program will **qualify for 3 units of college credit** provided they successfully complete the 10-12 week internship.

AgCarolina Farm Credit is a farmer owned financial cooperative with headquarters in Raleigh. AgCarolina Farm Credit has over \$1.4 billion in loans and commitments outstanding to nearly 3,000 North Carolina farmers. Loans are made to finance land, homes, farm buildings, operating expenses, livestock and equipment, as well as other purposes.

LEARNING OBJECTIVES

1. **Industry Knowledge.** Learn about the Farm Credit System and AgCarolina Farm Credit's operation, products and services, and primary job functions.
2. **Business Development.** Develop the skills necessary to effectively promote our business by understanding how to market products and services.
3. **Financial Analysis.** Discover how to make sound credit decisions by understanding balance sheets and income statements, learning key ratios and their importance in the decision process, and reviewing and interpreting credit reports.
4. **Customer Relationship Management.** Understand how to service existing members by participating in the loan application process, loan closings, and farm visits.
5. **Project Management.** Utilize project management tools to plan, lead, and deliver projects at both the association and branch levels.
6. **Career Skills Assessment.** Learn more about your individual skills and competencies and the impact they will have on your career plan.

HOW TO APPLY

If you are interested in applying for one of AgCarolina Farm Credit's summer internships, you should complete an application online at agcarolinafarmcredit.balancetrak.com/. Should you have any questions regarding the internship program or application process, feel free to contact Skipper Jones at sjones@agcarolina.com.

COMPENSATION AND HOUSING

AgCarolina Farm Credit's summer internships receive \$12.00/hour, up to 40 hours/week. No housing allowance is provided. Location of the internships is flexible. Interns may be able to work in a branch office closest to his/her residence (permanent or college residence) depending upon availability.

PROCEDURE FOR RECEIVING NC STATE COLLEGE CREDIT

Students should contact Dr. John S. Russ, ARE Undergraduate Coordinator, if they are offered an internship by AgCarolina Farm Credit. He can be reached at russ@ncsu.edu. Dr. Russ will advise students on the process for obtaining ARE 492 credit for the internship. Students must complete the application process for obtaining college credit before internship work begins.