

## **DISTRIBUTIONAL EFFECTS OF TECHNICAL CHANGE**

### **I. STYLIZED FACTS ABOUT THE GREEN REVOLUTION (AGAIN)**

#### **A. Increased labor demand and real wages in affected areas**

- Mainly in harvesting, threshing
- Also due to cropping intensity increases

#### **B. Initial gains captured by large farmers (early adopters), with subsequent “catching up” by small farmers**

#### **C. More widespread adoption of improved technologies in favored production environments**

### **II. SPECULATIONS ABOUT THE GREEN REVOLUTION**

#### **A. Lowered of food prices or dampened food price increases**

#### **B. Widened wage and income differentials between favored and marginal production environments**

### **III. POTENTIAL IMPACTS OF SEED-FERTILIZER TECHNOLOGIES**

#### **A. Direct (production) Effects**

- Increased yields
- Stabler yields
- Reduced production costs
- Shorter growing seasons

#### **B. Indirect (market) Effects**

- Producer and consumer prices
- Wages
- Land rents and land prices

### **IV. KEY ISSUES IN EVALUATING TECHNOLOGICAL CHANGE**

#### **A. Impacts on production**

#### **B. Impacts on farm profits**

#### **C. Impacts on farmers' incomes**

#### **D. Impacts on wages and laborers' incomes**

#### **E. Impacts on food prices and consumers' incomes**

#### **F. Impacts on government finance**

**V. KEY DETERMINANTS OF THE INCOME EFFECTS OF REGIONALLY DIFFERENTIATED TECHNICAL CHANGE**

- A. Open vs closed economy**
- B. Net producers vs net consumers**
- C. Adopters vs non-adopters**
- D. Mobility of laborers**
- E. Government intervention into commodity and factor markets**

**HANDOUT 12:  
PARTIAL EQUILIBRIUM ANALYSIS ASSUMING:**

- Zero adoption in “marginal” production environments.
- Complete adoption in “favored” production environments.
- Marginal prod environment is net importer of food
- Favored prod environment is net exporter (excess supply)

## A. OPEN ECONOMY CASE

- No price change
- Favored region producers big winners
- National: reduce import demand (or increase exports)

## B. CLOSED ECONOMY CASE

- National: Price drops due to aggregate supply shift
- Consumers gain unambiguously (due to price drop)  
⇒ Marginal, urban areas gain as they are net consuming regions
- Results are **ambiguous** for producers in adopting (favored) region  
⇒ price falls but output increases.

## C. SEMISUBSISTENCE HOUSEHOLDS (CLOSED ECONOMY)

- Very similar to previous, but substitute “net consumer” for “net importer,” and “net producer” for “net exporter”
- National: Price drops due to aggregate supply shift
- **Net Consumers gain** unambiguously (due to  $P \downarrow$ )
- **Non-adopting net producers lose** unambiguously (due to  $P \downarrow$ )
- Results are **ambiguous for adopting net producers** ( $P \downarrow, Q \uparrow$ )

## D. LABOR MARKET IMPACTS

- Favored  $L^D \uparrow \rightarrow W_F \uparrow \rightarrow W_F > W_M \Rightarrow$  Migration
- New equilibrium: Wages equalize at higher level  
Greater  $L_F$ , smaller  $L_M$

## VI. CONCLUSIONS FROM PARTIAL EQUILIBRIUM ANALYSIS

### Open economies

- Adopters are big winners
- Direct (productivity) effects outweigh indirect (wage) effects
- Zero output price effects

### Closed economies

- Price drops  $\Rightarrow$  Net consumers are big winners
- Ambiguous welfare effects for adopting net producers
- Adopting net consumers fare better than adopting net producers!

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\* THE OPEN ECONOMY CASE IS PROBABLY MORE REALISTIC \*  
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## SYNTHESIS OF PARTIAL EQUILIBRIUM RESULTS

	<u>Open Economy</u>	<u>Closed Economy</u>
<i>National Effects</i>		
Consumers	0	↑
Food Price	0	↓
Foreign Exchange	↑	0
 <i>Adopting Area</i>		
Net Producers	↑	?
Net Consumers	↑	↑
Agricultural wages	↑	↑
 <i>Non-adopting areas</i>		
Net Producers	↓*	↓
Net Consumers	↓	↑
Agricultural wages	↑	↑

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\* = due to wage effects

## II. EMPIRICAL EVIDENCE

### A. Product Markets

- A lot of empirical work in the 1970s and 1980s using the partial equilibrium framework for the output market (e.g., Scobie & Posada, Hayami & Herdt).
- This work essentially played around with demand and supply elasticities and different levels of supply curve shift (“K”) to assess impact of HYV’s on welfare of different groups.
- All assumed that markets were closed. Is this reasonable for widely traded (tradable) commodities like rice, wheat and maize?

### B. Labor markets

1. Lots of farm management data supports shifting out of  $L^D$  in favored (adopting) areas
2. **Little empirical evidence supporting wage increases**
  - Mainly stagnant or at best slightly increasing where rapid adoption occurred.
  - Pakistan: Wages up by 8% between 1964 and 1969, but not in real terms
  - Possible explanations for small wage increases (**consistent with the hypothesis that workers better off after adoption**):
    - High initial unemployment or underemployment
    - High rates of population growth
    - Heavy in-migration
    - Changes in rural-urban migration patterns (see below)

### 3. Migration

- Significant in India (Bihar, Rajasthan → Punjab) with reduction in wage differentials
- Otsuka and David work claims migration occurred in SE Asia, but their methodology has the following problem:
  - They assume away the importance of rural-urban migration
  - This may dominate any rural-rural migration effect both in terms of **wage equalization** and **population growth rates** (man/land ratios)
- Pakistan: Lots of rural-rural migration, but mostly close to home; data is limited by seems to indicate weak support for migration as having limited wage growth

### C. Caveats about labor markets

#### Transactions costs of moving

- Migration will occur gradually over time, **not instantaneously**
- Labor more likely immobile in short run, mobile in long run

#### Rural-Urban Migration

- More important than rural-rural migration quantitatively
- If adoption narrows the gap between agricultural wages (in adopting region) and urban wages, then adoption → less rural-urban migration → dampened agricultural wage increases.



# MULTI-MARKET MODELS

## I. PARTIAL VS. GENERAL EQUILIBRIUM APPROACHES

- **Partial equilibrium** good for understanding **impulses** emanating from different markets
- **General equilibrium** need to sort out the **multiple effects** of a specific technology (or other shock)
- This is particularly important in the context of **LDC** households because of their **semisubsistence** nature (multiple “hats”)

## II. BENEFITS OF GENERAL EQUILIBRIUM ANALYSIS

- Allow analyst to “add” up the indirect effects operating through different markets
- Synthesizing multiple markets in the analysis is superior to partial equilibrium analysis
- G.E. models need not be terribly complex (e.g., multimarket models) – strike **balance between completeness and tractability**
- Once operational, they allow simulation of the impacts of various policies and exogenous events (e.g., technology shocks, govt policies)

### III. MULTI-MARKET MODEL BASICS

#### 1. Choose the key mkts, classes of economic agents of interest

*Pak Example:* Focus on impact of technical  $\Delta$  across region, HH type

- 3 regions – Favored, Marginal, Urban
- 2 commodities produced – Wheat and “other”
- 2 inputs – Labor and fertilizer
- 2 commodities consumed – Wheat and “other”
- 3 rural HH types – landless, small landowner, large landowner
- 2 urban HH types – “rich” and “poor”

#### 2. Write down set of behavioral equations describing HH economic activity

*Pak Example:*

##### Production

$$Q_W^{\text{Irr}} = Q_W^{\text{Irr}}(P_W, P_{\text{NW}}, W, P_F, \tau) \quad Q_W^{\text{RF}} = Q_W^{\text{Rf}}(P_W, P_{\text{NW}}, W, P_F, \tau)$$

$$Q_{\text{NW}}^{\text{Irr}} = Q_{\text{NW}}^{\text{Irr}}(P_W, P_{\text{NW}}, W, P_F, \tau) \quad Q_{\text{NW}}^{\text{RF}} = Q_{\text{NW}}^{\text{Rf}}(P_W, P_{\text{NW}}, W, P_F, \tau)$$

$$L^{\text{dl}} = L^{\text{dl}}(P_W, P_{\text{NW}}, W, P_F, \tau) \quad \text{-----etc-----}$$

$$F^{\text{dl}} = F^{\text{dl}}(P_W, P_{\text{NW}}, W, P_F, \tau) \quad \text{-----etc-----}$$

##### Labor supply

$$L_i^{\text{SI}} = N_i^{\text{I}} l_i^{\text{SI}}(W), \quad i = \text{LL, Sm, Lg} \quad \text{-----etc-----}$$

### Consumption

$$N_i \bullet C_i(P_W, P_O, Y_i), \quad i = LL, Sm, Lg \quad \text{-----same for RF-----}$$

### Income

$$Y_i = WL_i^{SI} + \pi_i^{IR} + X_i^{IR}, \quad i=LL, sm, lg \quad \text{-----same for RF-----}$$

### Group-specific Price Index changes

$$\hat{P}^* = \sum_i \mu_i P_i$$

### Closure

1.  $\sum_i L_i^D = \sum_i L_i^S$  either nationally or regionally
2.  $G + \Sigma Q = \Sigma C$  nationally ( $G =$  net imports)

3. Do proportional change algebra to each (general) equation to express everything in “rate-of-change” form:

**Example 1:**  $Q_W^i = Q_W^i(P_W, P_{NW}, W, P_F, \tau)$

becomes

$$\hat{Q}_W^i = \varepsilon_W \hat{P}_W + \varepsilon_{NW} \hat{P}_{NW} + \varepsilon_L \hat{W} + \varepsilon_F \hat{P}_F + \frac{\partial Q}{\partial \tau} \cdot \frac{\partial \tau}{\partial t}$$

or

$$\hat{Q}_W^i = \varepsilon_W \hat{P}_W + \varepsilon_{NW} \hat{P}_{NW} + \varepsilon_L \hat{W} + \varepsilon_F \hat{P}_F + \hat{E}$$

**Example 2:**  $Y_i = WL_i^{SI} + \pi_i^{IR} + X_i^{IR}$

becomes

$$\hat{Y}_i = \mu_{L_i} (\hat{W} + \hat{L}_i^S) + \mu_{\pi_i} \hat{\pi} + \mu_{X_i} \hat{X}_i$$

## POINTS

1. These kinds of models compare “**snapshots**” taken at two different points in time
2. They are also **equilibrium models** in that they assume **market clearing** in all markets.
3. They can and should therefore be interpreted as comparing **pre-** and **post-shock equilibria**.
4. They ignore possible disequilibria in initial snapshot!!

#### **IV. EMPIRICAL IMPLEMENTATION**

Two traditions:

##### **1. Binswanger and Quizon:**

- Estimate all producer, consumer and factor market relationships to get elasticities.
- More rigorous, more data intensive

##### **2. Braverman and Hammer:**

- Pick “plausible” estimates from other studies
- Quicker, dirtier, more pragmatic

**Resolution:** Sensitivity analysis (systematically  $\Delta$  exog. parameters)

#### **EXAMPLES OF MULTIMARKET MODELS (S & DJ)**

##### **1. Effect of public investment in India (Quizon & Binswanger)**

- Technological change
- Fertilizer subsidies
- Investment in irrigation/infrastructure
- Tax and subsidy schemes

##### **2. Price Policies in Senegal (Braverman and Hammer)**

- Producer subsidies
- Consumer subsidies
- Fertilizer subsidies
- Devaluation